

MEETING AGENDA 7:00 – 7:20AM - ARRIVAL, FOOD DISTRIBUTION, AND MINGLING 7:20 - 7:30 AM - ATTENDEE INTRODUCTIONS 7:30 – 7:35AM - OPENING REMARKS (FRANK) 7:35 – 7:40AM - BRUCE'S REPORT (SIGN-UP INFO, CEUS, VIRTUAL MEETING EXPLANATION, JOB ANNOUNCEMENTS) 7:40 – 7:45AM - TREASURER'S REPORT (MARTIN) 7:45 – 7:50 - - SPONSOR - GARY ENGLEMAN (ATLANTIC SUPPLY). - (JOSE) 7:50 – 8:45AM - INTRODUCTION OF SPEAKERS AND TOPIC DISCUSSION(ALEX) 8:45 – 8:55AM - RAFFLE AND 50/50 (ALEX AND MARTIN) 8:55 – 9:00AM - PREVIEW OF NEXT MEETING (ALEX) 9:00AM - ADJOURN

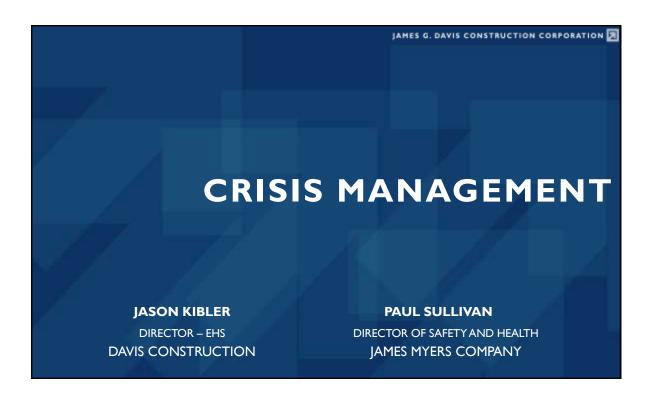
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SELF-NOMINATIONS ARE ACCEPTED. NOMINATORS MAY NOMINATE AS MANY CANDIDATES AS THEY WOULD LIKE. THIS FORM MUST BE RECEIVED (NOT POST MARKED) BY APRIL 30TH. THE NOMINEE MUST BE A MEMBER OF WMACSA IN THE PAST YEAR. THE TIME PERIOD DESCRIBE IS THE NOMINEE'S WORK IN THE PAST 3 YEARS ONLY! EACH CRITERIA HAS A POINT VALUE ASSIGNED TO IT AND WILL BE SCORED ACCORDINGLY. THE DECISION OF THE SELECTION COMMITTEE WILL BE FINAL. NOMINEES CANNOT BE ON THE SELECTION COMMITTEE. THERE WILL BE A BOARD MEMBER LIAISON FOR THE COMMITTEE. THIS DOES NOT EXCLUDE THEM FROM BEING NOMINATED. THE AWARD WILL BE PRESENTED AT THE JUNE MEETING, MEMBERSHIP AND FREE MEETING ATTENDANCE WILL BE INCLUDED FOR THE FOLLOWING YEAR.





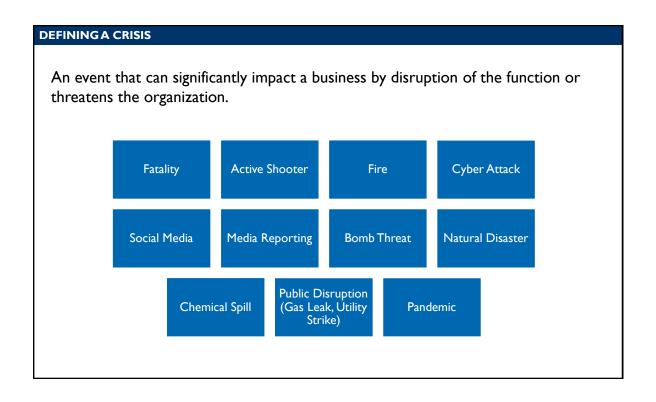


SESSION AGENDA

- I. Defining a "Crisis"
- 2. Case Studies
- 3. Stages of a Crisis
- 4. Crisis Preparation
- 5. Plan Development + Improvement
- 6. Responding to a Crisis
- 7. Crisis Investigation + Review
- 8. Crisis Management Training













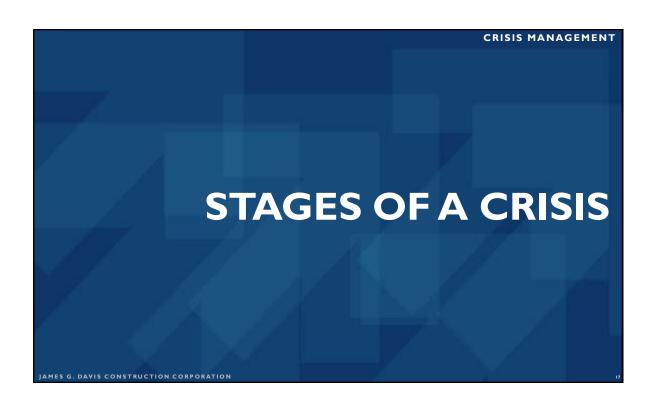
- "I'd like my life back"
- "Minimal impact on the
- Sympathy for the "small people" who lived along
- \$50 million ad campaign talking about clean up efforts which had not yet occurred- 6 weeks after
- Oil flowed for 87 days
- Failure to engage CM



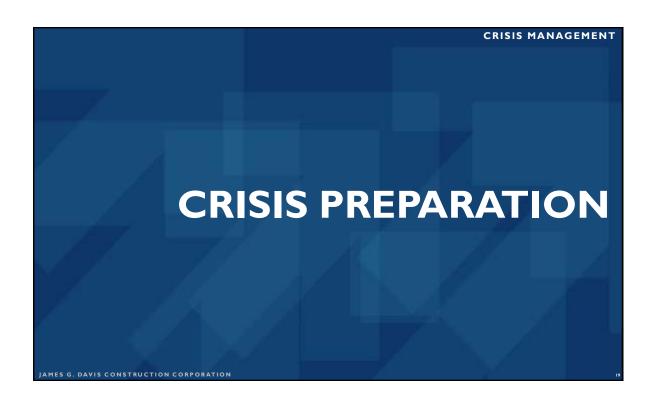


J&J RESPONSE

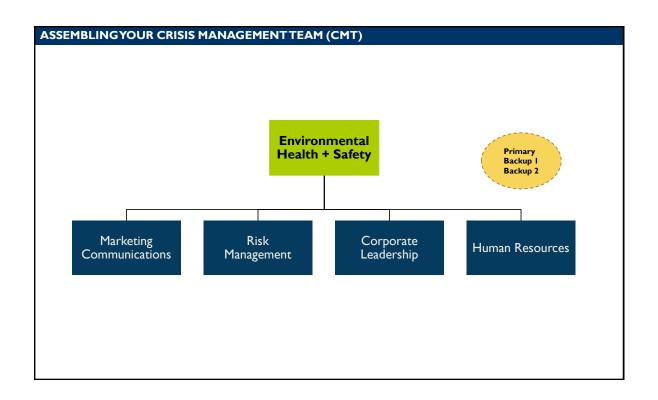
- "How do we protect people?"
- "How do we save this product?"
- Formed CM Team
- Communicated the potential danger
- Removed the product
- Developed safe packaging
- Implemented I-800 Hotline
- Held national press conferences
- Media campaign for triple safety packaging
- Used the "Forgiveness and Sympathy" "Remediation and Rectification" strategies

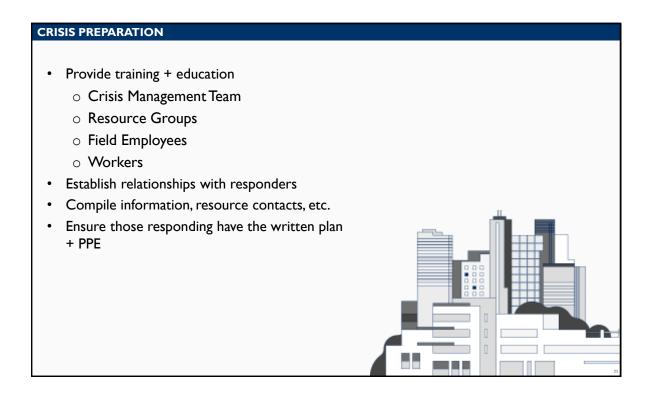


















LESSON LEARNED

Potential SOE Failure at a DAVIS Project

- Revision of Call Tree
- Inclusion of Field Engineering
- Inclusion of Reality Capture
- Improved means of communication
- Development of Crisis Management App

Location :	Life Safety / People	Information Technology / Information Security	Business / Time Sensitive Activities at Risk	Reputation / Brand	Total
Localized Incident					
Regional Incident					
National Incident					
International Incident	-				

DETERMINATION OF INCIDENT STATUS

- Activation Criteria determines when the plan should be activated
- Pre-determined Incident Levels quickly assess severity and impact
- Incident Assessment may be conducted by on person or a team of individuals

DEVELOPING A CRISIS MANAGEMENT PLAN

- Establish a guide based on the type of events relevant to your organization
- Establish defined and clear roles and responsibilities for your organization:
 - Owner of the plan (responsible for creating + maintaining the plan)
 - Accident Investigator(s)
 - Incident Commander
 - o Incident Responder
 - o Third Party Involvement
 - o Media Control / Management



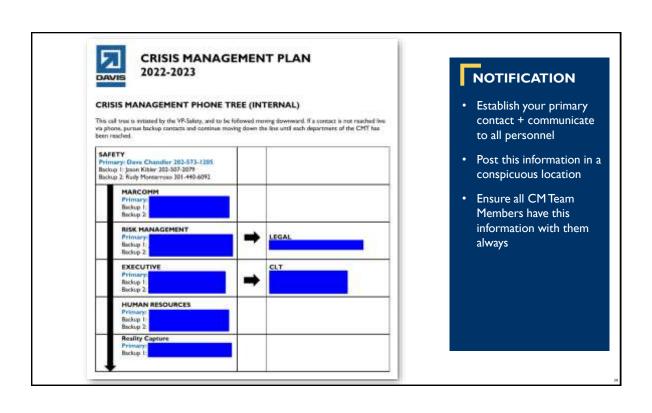
DEVELOPING A CRISIS MANAGEMENT PLAN

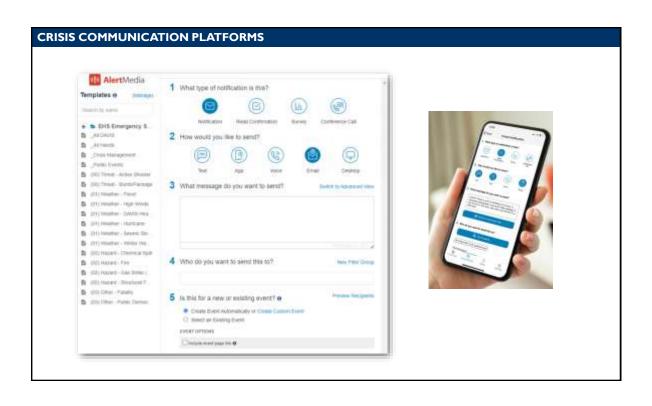
DAVIS CM RESPONSE:

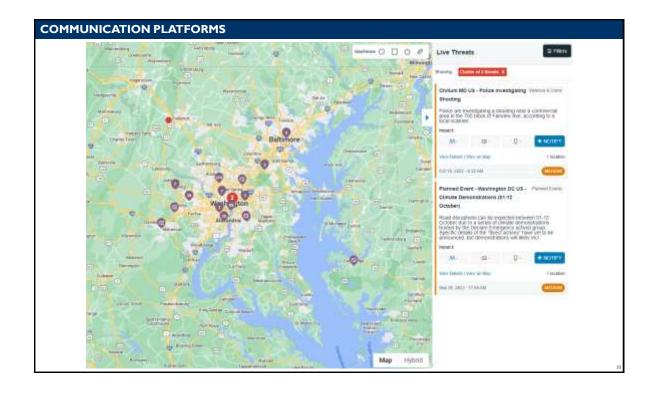
- Event specific, but relevant actions bases on the scenario
 - Secure Life
 - Secure Site
 - Secure Community
 - Secure DAVIS
- Determine a designated media reporting location
- Poster (utilized to determine roles + as a training tool)
 - o Posted on each project site











FIRST HOUR CHECKLISTS

SAFETY

- Received call from the Project Incident Commander Gather facts, who, what, when, where, why. Ensure steps are followed according to the crisis management poster
 - Travel to job-site, if necessary
- Contact experts to assist or minimize loss by utilizing the emergency contact list at the end of this
- Initiate the call tree and identify CMT rally point location. Location should have internet and phone access, seating for up to 12 people. Ideally on or near site.
- Contact secondary and tertiary backups from EHS Department and assign roles
- Identify lead investigator to determine root cause and contributing factors
- Identify different agencies and highest ranking public official on scene and introduce yourself
- Identify/assign DAVIS representative to the hospital if there are serious injuries and/or deaths. Assign EHS manager that speaks the same language as the injured or decedent's family
- Relay all facts from investigation to call tree
 - Prepare for media questions utilizing MarComm's Do's/Don'ts and training questions

RESPONSE CHECKLISTS

- Develop checklists for each member of the CM Team
 - Keep hard copies in vehicles along with PPE + other tools
- Delegate Responsibilities
- · Plan for future actions
- Utilize third party experts, when needed

EXTERNAL COMMUNICATION

MEDIA BEST PRACTICES DO'S

ALL media outreach must be approved by MarComm before being delivered.

DO talk. Saying little is better than saying nothing. DO emphasize the positive and Explaining why you can't talk is better than stonewalling. If you want your side of the story told, you must tell it. If you don't, reporters will get a version elsewhere... perhaps from a disgruntled worker or a witness who just wants to be a reality TV star.

DO take control. If there is bad news, get shead of the story, and release it yourself. Don't wait for someone to ask, which begs questions about why you didn't say so earlier.

DO make sure your information is accurate. Do update the media often. Provide regular It should come from a reliable authority and you should understand the details thoroughly.

DO think before answering.

Taking some time before you respond is perfectly acceptable. You're in control, not the reporter. If you don't understand the question, ask the reporter to rephrase it.

communicate your corporate message. Emphasize the good safety measures taken, the minimal damage because of good teamwork by your employees, and the steps the company is taking to minimize the effect of the energency on the community. Keep in mind the motto, "Safety is Our #1 Pricerty," and say it if you have

DO relate to reporters as professionals.

You have a job to do. So do they. The best. spokesperson understands that collaboration to help reporters with their story works far better than combat to satisfy the goals on both sides.

updates on the situation. You may not have new information but the updates convey openness and build credibility.

MEDIA BEST PRACTICES: DON'TS

ALL media outreach must be approved by MarComm before being delivered.

DON'T be rushed. If a reporter asks questions before you have all the information, or before you're fully prepared with an answer, ask for a few inutes to gather details. Ask reporters about their deadline. Then reach back out to the reporter in the shortest possible time. And remember, if you say you'll be back in 30 minutes, be there -- even if only to say that you still don't have more information.

DON'T say "no comment."

If you don't know the answer to a question, tell the reporter you don't know, but will try to find out. Also, do not lie.

DON'T wear sunglasses when being interviewed. Unless your sight is medically impaired, eye contact is essential.

DON'T release names of persons killed or injured without notification of next of kin and approval by CMT.

DON'T talk about liability, damages or estimated costs, or information about insurance. Whatever you say may become part. of a legal action. Don't talk about who is responsible; don't make any accusations; don't discuss coverage or settlement/reimbursement possibilities; and don't give out company, insurance carrier name, or individual names. If asked, it's OK to say, "Until we know what has happened, until we've gathered all the facts, it would be inappropriate to discuss that,"

DON'T speculate or comment on rumors and hearsay. Don't be trapped into predicting the future.

DON'T say anything "off the record." The term "off the record" can be misunderstood or mininterpreted. If you don't want information used. don't say it. Assume a microphone or camera is always on.

EXTERNAL COMMUNICATION

- Ensure that all personnel know now to speak to media and can direct media to appropriate personnel
- Consider the use of a PR consultant + External legal counsel
 - PR is short term, legal is long term
 - · Both PR and Legal should be involved in crafting responses
- · Initial responses should be broad + brief

EXTERNAL COMMUNICATION

Have you had any accidents in the good. What's your safety record?

Tender square: "Agit sur, of if we resume on corrected to the recognition. However, DAVIS has a arrong safety record out if the larget as gifted with information for you and pender in an arrest applica."

Have you received previous citations from OSHA?

to the incident we are discussing today.

We have not received any challens on this project, and also work in cooperation with Virginia.

Have you contacted OSHA to investigate this incident? Fauths response (facility) "Yes, we have construed GSHA and are fully associating in their investigation." Fauths response for facilities." Whe have not constructed CSHA or this three Measure the resident does yet; meet their reporting requirements."

Will you step up your safety measures as a result of this socident?

Finally expense. There is no ingles promp than the colley of our employees and those who want as the site CANG
measures a strong sofety program that is entired by a full time Softy Group. Divinacy oil of our presidents are in
content review in mide auto every avoidable softly measure a trainer.

Can we come on-site and look around! Take pictured!

What have you done to secure the community from further damage? Foodby response "We've contacted first responden and they are saling all necessary

I understand that this project is behind schedule. Do you think this accident was caused by pushing your workers too hard to make-up for lost time? "Builde regimes "Safety to or the printy We would over propagates safety for tabebule."

Can you share the names of those who were injured and/or hilled? Fauthe reports: "At the time we want to be respectful of the families and direct employer of those injured, and I will

Have there been any previous safety issues with XYZ Subcontractor? familie majoric (a): "There have on been any related safety have with XYZ in the past: Softly, a a printing for DAYES and all of show entrying on our program." familie redover (yes): "Ney polity issues with XYZ have already been obtained on unskind or unskind or this number we are altered and Softly in a polity for CAYES and all of those westing an our projects."

Can you tell us more about the injuries and/or fatalities?

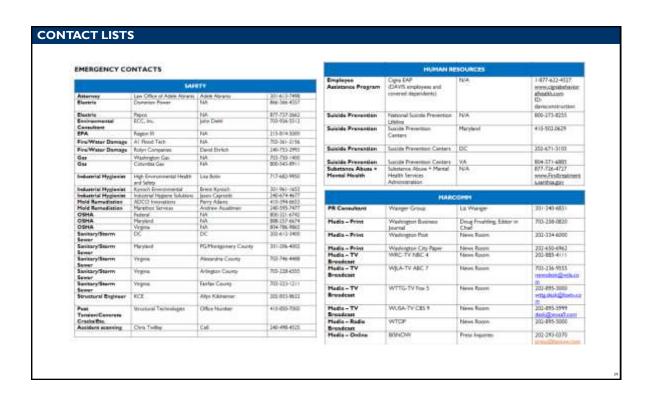
Can you also as "All this time, with conducting an intervious investigation, vanising dissely with emergency personnel and the families who have been affected. Until that a complete, containly past an understand why it insuled be suggraphistic for may to accommand they father and this status at a time."

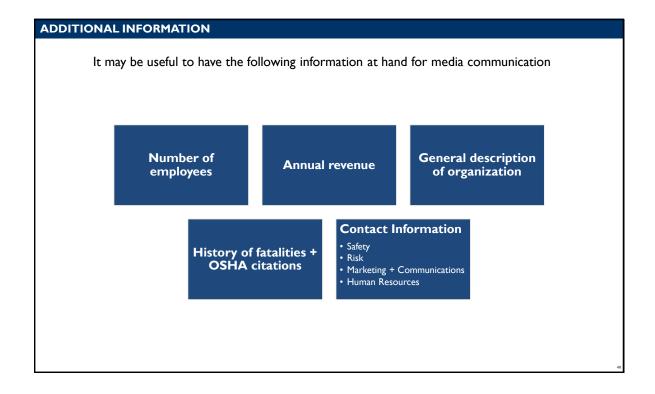
SAMPLE MEDIA STATEMENT

The Fatality Statement

"At 8:45 today there was an accident at the XYZ site. We are deeply saddened to report that 20-year-old Joe Smith, who was a carpenter apprentice working for DAVIS Construction (or subcontractor) died. Mr. Smith suffered multiple injuries as a result of a fall. We are cooperating fully with investigators to find out exactly what happened. But right now, our thoughts are with Mr. Smith's family. We are still learning about the details of this tragedy. We will keep you advised of information as it becomes available."

MEDIA MONITORING HEDIA MONITORING All light and password information can be flived as Possword state Georgie Alerte (using data/shullant/granal.com account) If not already to place, set up Georgie alerts to dosely reunitor the following: Project Name land all forms of that name/floatson) Subcontrators From Name Subcontrators From Name DAVIS (and all forms of our name): This will best capture alerts across the internet which should include broadcast media and local news Social Media (using Hootsuits) - Set up lists for the same information mentioned above to munitor on social channels SOCIAL HEDIA BEST PRACTICES otton can be found on Proposed state Twitter (@DAVISBuilds) Use this account to release statements for the media and public. Link back to the DAVIS website if a full. Do NOT mertion the name(s) of companies involved or individual(s) injured Post frequent updates as recessary and available. . Use this account to release statements for the media and public, Link back to the DAVIS website if a full. stationent has been released. Direct those interested in more information to Twitter for frequent updates Linkedin Do not convinent or any units from the account Instagram (@DAVIShuilds) • Do not convenent on any cross from the account









EXECUTIVE BRIEFING

DEVELOP AN EXECUTIVE BRIEFING TO ASSIST IN COMMUNICATING A CLEAR AND CONCISE MESSAGE TO RELEVANT STAKEHOLDERS



High level overview of the situation

People
Facilities + Technology
Time Sensitive Processes
Reputation + Brand



Key Actions

What is occurring right now to manage the crisis



Communications

Report on present actions or discussion of strategy (Employees, Stakeholders, Media)



What is needed?

Decisions
Spokesperson
Materials + Equipment
Food
Relationship Management
Resource group efforts
(Accounting, HR)

Declare the crisis and activate the plan If an event is as serious as once believed, stand down the CMTeam Immediately provide resources and staff It is easier to send people away than to mobilize them too late Issue clear and consistent communication to staff "We are aware of this issue, we have assembled a team, we are investigating the situation, we'll get back to you with more information as soon as possible" Delegate authority to those who have been tasked Make decisions and move forward Complete information probably won't be available Reassess and readjust when necessary Obtain feedback, evaluate performance- change or continue forward.

PROTECTING YOUR ORGANIZATION

- Credibility can be attacked if a crisis management plan is not followed or if steps in the plan are skipped
- Incident investigation + information collection must be thorough to stand up in court
- Errors in judgment will occur- strive to fill in gaps.
- Maintain a feedback loop to avoid continuing on the wrong path for too long.



AFTER INITIATING THE CRISIS MANAGEMENT PLAN Ensure scene safety Establish a CMT means of communication Communicate the CMT meeting point Communicate the media meeting point Prevent unauthorized access Eliminate unnecessary personnel Prevent photos and video recording Gather witnesses + translators Provide office space for those involved Contact reconstruction experts + additional resources Initiate communication with legal counsel



CRISIS INVESTIGATION

- Must be competent in the work or situation + ability to determine facts
- Must have the correct personality and ability to manage the situation
- Must be able to communicate well
- When determining the Crisis Investigator, it is important to be confident that this individual would perform well in a litigation case
- Have access to third party contacts (electronic / hard copy)
 - o External counsel + experts should be engaged when appropriate
 - This may occur days or weeks after an event, depending on the situation.
- Don't offer reports to other trades, OSHA, etc. (check with counsel + RM)



SCENE PRESERVATION

- Scene preservation should be a top priority when investigating a catastrophic incident
 - Those involved in a catastrophic incident may not be thinking clearly due to trauma
- When multiple parties are involved in an incident, it may be necessary for counsel to communicate that the scene must be preserved
- Keep evidence and documentation confidential
 - Consider maintaining a private record that only the "privileged group" has access to



ADVICE FOR CRAFT TRADES

- · Don't assume that the GC will take care of everything
- You can not rely on the GCs experts, witness statements or incident report
 - o If the GC hires an expert, consider bringing in your own
- Document and defend your position
- Conduct your own independent investigation
- Consider use of external PR + Legal
 - Likelihood of serious bodily injury or economic loss
- Engage your insurance carrier first and discuss next steps



POST-CRISIS REVIEW

- Upon the completion of a crisis:
 - Crisis Management Team Review Meeting
 - · Determine improvement points with each activation of the CMP
 - Determine any ongoing communication needs with regulatory personnel, law enforcement, attorneys, third party investigation experts, etc.
 - Educate relevant employees on the litigation process including the deposition process and expectations





CRISIS MANAGEMENT TRAINING (CMT)

DAVIS examples:

- EHS Manager trains the project team at the start of the project + annually
- Each project team determines the onsite Incident Commander + Responder
 - Incident Commander overall responsibility for managing the crisis
 - Incident Responder minimizes response time by directing emergency personnel
 - Provide some level of education to all personnel or direction immediately following a crisis

Media Response

- Train personnel on how to respond to specific media questions
 - Understand the DO's and DON'TS of how to respond (e.g. "I have no comment")

ADDITIONAL RESOURCES

- ISO 22399: Incident Preparedness + Operational Continuity
- ISO 20000: IT Service Management (maintaining IT Service)
- Incident Command System (ICS): Can be used by businesses to work with public agencies during emergencies
 - A team approach for managing a crisis
- Crisis Management- Regina Phelps
- Insurance Carriers





- I. Develop a Crisis Management Plan for your Organization
- 2. Determine the Personnel to Include on your CMT
- 3. Conduct Training of all Involved Personnel
- 4. Evaluate your Program's Effectiveness
- 5. Continuously Improve the Response of your CMT











